

Dott. Vittorio Passaquindici

Via Egadi 12 - 20144 Milano

Tel. 02 4810 6710 Mob 348 915 87 00 Email: vittorio.passaquindici@gmail.com

CURRICULUM VITAE



Vittorio Passaquindici

- born in Milan on November 17, 1952
- resident: via Egadi 12 - 20144 Milano
- marital status: married and the father of four children (1987 - 1989 - 1992 - 2000)

Education:

- Degree (110/110) in economics, specialization in Consultancy & Accountants, achieved at the Luigi Bocconi University, Milan
- Post-graduate course at the Order of Chartered Accountants of Milan

Professional Experience:

Present

Vice President & co-founder of Pôle Européen Pour l'Innovation, la Transition Energétique et l'Environnement (PEPITEE), an Association registered in the Register of Associations of Haut-Rhin. Its primary purpose is to promote and coordinate research and development and innovative actions in favor of the environment and ecology, to protect and transfer knowledge in this field, to accompany projects to obtain regulatory approvals and financing.

June 2015 – June 2018

CEO & co-founder of CS Milano srl, an Italian company that launched a car sharing service in Milan on June 2015 with 100 cars, activating a communication campaign to announce this new service to the citizens of Milan and inviting them to subscribe, at the aim to experience and take confidence with electric cars. Using the brand **Sharengo**, CS Milano was the first company worldwide using only EV -Electric Vehicles in free moving model.

The most critical aspect was to win the so-called "anxiety for autonomy" which represented the larger psychological obstacle to persuade users to subscribe to a service of electric car that nobody had never driven.

The communication plan has been successful and customers have grown progressively touching share 10,000 by the end of 2015 and arriving at 150,000 in the month of June 2018.

Sharengo deployed a fleet of 800 EV in Milano and is a leading company in sustainable mobility sector.

2003 - 2014 - Mas Group

Vice President for Transfer of Know How & Industrial Processes.

At the beginning of the relationship I have played a **professional consultancy and brokerage activity** on behalf of Mas Group of Abidjan, which provides for the implementation in Côte d'Ivoire, Mali, Burkina Faso and Togo of a real estate program for the construction more than 5.000.000 houses over the next 10 years. The start of this program provides for the realization of more than 300 industries for the extraction and production of raw materials and components in the construction sector (quarries, cement, steelworks, glassware, concrete mixing plant, cement blocks, tiles, window and door frames, foundry, taps, plumbing, piping, electrical components, etc) and services.

In particular, the work carried out by the undersigned was to convince Mas Group to perceive Italy and the Italian companies the ideal partner for the realization of this important project and then engage all contacts and negotiations with the main companies, as Iveco, Case New Holland, Danieli, Sacmi, Scm, Negri Bossi, Cifa etc just to mention the most important ones, for the conclusion of "turnkey plant" contracts and for the purchase of machinery and equipment.

The completion of this project will be an important success of the Italian industry, which can boast of having achieved the basic industrialization of 4 nations within the framework of a program that will allow underdeveloped African Countries to achieve the productive and food autonomy on the road of development and also ensuring to millions of people the access to a primary good as the house.

October 1994 - June 2003: consultant

- Advisory activities for the company Global Market srl of Milan, a Company for engineering commercial and financial services, operating in four basic areas: health and wellness, advanced technologies, special projects and internationalization of enterprise
- Advisory activities for the company Sviluppo Italia srl of Milan, relating to dynamic analysis of companies for the identification of problems, causes of the problems and possible solutions.
- Advisory Activities for the Credito Industriale Sardo Service spa on feasibility studies of new industrial initiatives in Sardinia and for the creation of J. V. abroad.

November 1992 - October 1994: Devin S. r.l.

President and founder of a company of general contracting and international trading with headquarters in Milan and commercial office in Moscow. Responsible for the administrative part, contractual and banking, I had the task of preparing tenders for turnkey plants, seeking and selecting suppliers of equipment and technologies.

March 1985 - October 1992: Vidox s.n.c.

General manager and partner of a consulting company for industrial representation in the paper industry.

September 1977 - February 1985: Scatolificio Ambrosiano S. P.A.

Assistant to the President of a company (family's company) leader in Italy in the production of paper and corrugated packaging, with the following functions: • edp manager • management control • standard costs • labor relations • relations with professionals of the company • relations with major customers

Languages:

- English spoken and written: good
- French spoken: good

Computer:

Good knowledge of Word, Excel, Power Point.